

**2.8.4 2004 Top Five Manufacturers of Factory-Fabricated Components (Trusses, Wall Panels, Doors) (1)**

<u>Company</u>	<u>Gross Sales Volume (\$million)</u>	<u>Market Share of Top 26 Company Sales (2)</u>	<u>Number of Employees (3)</u>
Carpenter Contractors	175.0	26%	1,130
Automated Building Company	102.5	15%	702
Landmark Truss	45.0	7%	425
Southern Building Products	25.9	4%	180
Dolan Lumber & Truss	25.1	4%	260

Note(s): 1) Data based on mail-in surveys from manufacturers, which may not be entirely complete. 2) Market shares based on total gross sales volume of producers of only components included in the list of the top 26 IH producers responding to the survey. In 2004, surveyed component sales was estimated at \$665.1 million. 3) The top 26 companies employ over 4,970 people at their plants.

Source(s): Automated Builder Magazine, Sept. 2005, p. 40-41.